

Applicants are required to appear for **Virtual Interview** with prior intimation to hr@kiht.in before **23rd February 2026**. Kindly send your profile with educational certificates, pay-slips for the recent three months, experience certificates and other documents. Shortlisted Applicants will be intimated over email with interview dates (**04.03.2026, 05.03.2026, 06.03.2026 and 07.03.2026**) along with the virtual link on or before **2nd March 2026**.

SALES & PARTNERSHIP MANAGER - MIIH

Terms of Reference:

1. Generate leads in Tier-2 cities and identify under-utilized real estate opportunities.
2. Engage building owners through outreach, meetings, property visits, and presentations.
3. Conduct market research on demographics, healthcare gaps, and real estate trends.
4. Build relationships with real estate agents, healthcare professionals, and administrators.
5. Prepare customized proposals and pitches.
6. Manage sales pipeline and track conversions.
7. Conduct site research and preliminary assessments.
8. Participate in industry events and expos.

Eligibility:

1. Qualification and experience as per role requirement.
2. Experience: Minimum 03 - 05 years of experience in the relevant field.
3. Technical Skill Set experience in the field of Sales & business development, Tier-2 market knowledge, relationship building, presentation skills, market research
4. Excellent communication and presentation skills, analytical, problem-solving skills and interpersonal abilities, Decision-making, excellent oral and written communication skills in English.
5. Willingness to Travel.
6. Age up to 50 years.