Terms of Reference

About Medi valley Incubation Council

The innovation arm of the pioneering medical device manufacturing ecosystem, the Andhra Pradesh MedTech Zone (AMTZ), Medi Valley Atal Incubation Centre is funded by NITI Aayog under the Atal Innovation Mission. Medi Valley is the only facility in the country dedicated to health technology and located within the medical devices manufacturing epicenter. Mentored by stalwart researchers, technology and innovation champions, leading manufacturers and eminent policy makers, Medi Valley handholds innovators along all stages from ideation to manufacturing. Enabling full access to AMTZ and its group of institutions, scientific. regulatory, manufacturing and trade facilities, Medi Valley is the only one of its kind in MedTech, Techno-Business Incubation, Need and Priority based Innovation and beyond.
Medivalley Lab's accreditation from NABL, BIS, and CDSCO is a testament to its commitment to quality, safety, and regulatory compliance in the field of medical testing and healthcare services. Medical Technology Innovation is a multidisciplinary approach in encompassing aspect of several fields of science and engineering. Medi Valley has established state-of-the-art laboratory facility where innovators can tinker with their ideas in all domains of biomedical engineering.

Company Website:
http://amtz.in/
http://kiht.in/
http://biovalley-amtz.in/
https://medivalley-aic.in/

Job Title

Scientist– MVIC

Key Responsibilities:

1. Assess the Technology Readiness Level (TRL) and current progress of startups.
2. Review and analyze agreements of startups, including legal, commercial, and financial aspects.
3. Prepare and maintain startup information sheets using records and coordinate with SPOCs for validation and updates.
4. Engage with startup founders through structured questionnaires and introductory meetings to understand their business, technology, and growth plans.
5. Identify startup challenges related to business strategy, finance, product licensing, and commercialization, and facilitate appropriate advisory support.
6. Develop funding strategies based on TRL:
7. Identify and facilitate suitable government grants and funding schemes.
8. Connect startups with angel investors, venture capital firms, and other private funding sources.
9. Liaise with the finance team, SPOCs, and external investor networks to support fundraising initiatives.
10. Coordinate meetings between startups and prospective investors and assist in investment readiness.
11. Develop and maintain a Management Information System (MIS) to track startup progress, issues, action items, and resolutions review.

12. Review software development and other commercial agreements from a legal perspective, identify key observations, and provide recommendations to ensure compliance and mitigate risks.

Qualification & Experience

1. Qualification: Any Graduate and Post Graduate
2. Experience: Minimum 5 years of experience in the relevant field
3. Technical Skill Set: Documentation, organization of meetings, project management, HR Management.
4. Must have domain expertise in Office Management.
5. Computer literacy including advanced proficiency with Microsoft Office (Excel, Word & PPT).
6. Excellent communication and presentation skills, analytical, problem-solving skills and interpersonal abilities, Decision-making, excellent oral and written communication skills in English.
7. Must have Team Spirit, Agility, Leadership, Initiative, time management, prioritizing and the ability to handle a complex and varied workload.
8. Must maintain confidentiality and discretion in all aspects and be comfortable with a flexible working schedule to meet the needs of the Company.
9. Ability to handle urgent matters, multiple tasks, simultaneously and quickly complete the assigned tasks.
10. Willingness to Travel.
11. Age up to **40** years.